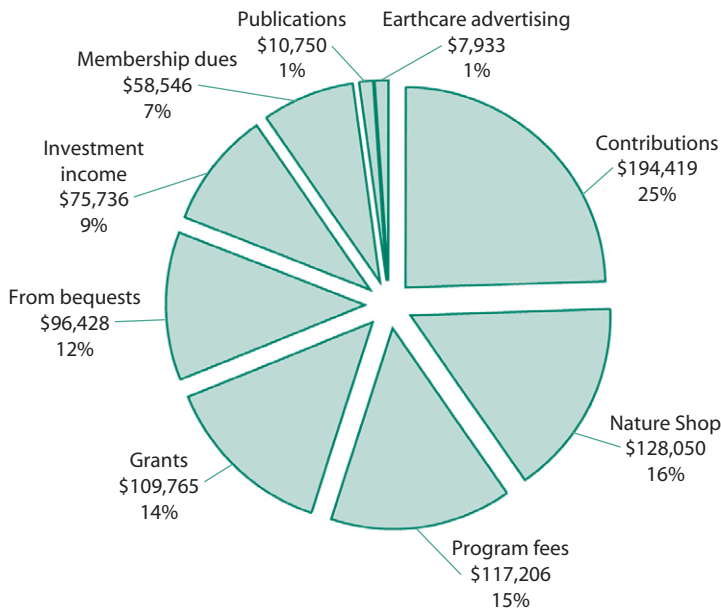


Fiscal Highlights for the Year Ending June 30, 2003

The General Fund revenue and expense charts were prepared using an accounting method other than Generally Accepted Accounting Principles, or GAAP, because they recognize (show) restricted revenue in the year in which it is being spent. To receive the complete Seattle Audubon financial statements prepared using GAAP, please call the Seattle Audubon Society office at 206-523-8243, x15. The \$18,111 revenue over expense for the year ending June 30, 2003 was used to offset investment losses in the General Fund.

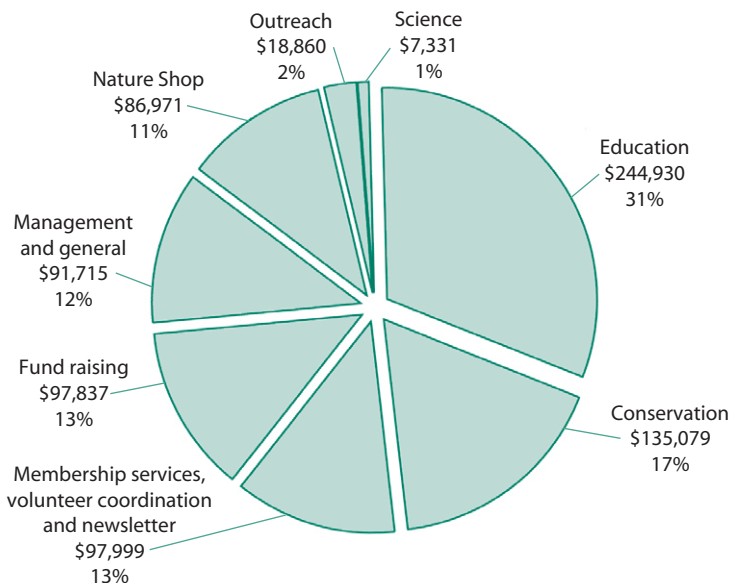
General Fund Revenue

| | |
|--------------|------------------|
| Unrestricted | \$551,876 |
| Restricted | \$246,957 |
| Total | \$798,833 |



General Fund Expenses

| | |
|--------------|------------------|
| Total | \$780,722 |
|--------------|------------------|



Assets

| | | |
|-------------------------------------|-----------|------------------|
| Cash and short term investments | \$ | 427,294 |
| Receivables | | 22,766 |
| Inventory | | 119,596 |
| Other current assets | | 3,840 |
| Land, building, and equipment - net | | 921,187 |
| Long-term investments | | 1,889,112 |
| Total Assets | \$ | 3,383,795 |

Liabilities and Net Assets

Liabilities

| | | |
|--------------------------|----|----------------|
| Payables | \$ | 63,315 |
| Mortgage payable | | 62,960 |
| Total Liabilities | | 126,275 |

Net Assets

| | |
|---|---------------------|
| Undesignated (General Fund) | (3,541) |
| Designated | 1,284,746 |
| * Restricted | 890,688 |
| **Endowments and Permanent Funds | 1,085,627 |
| Total Net Assets | 3,257,520 |
| Total Liabilities And Net Assets | \$ 3,383,795 |

*Restricted net assets includes grants, gifts and investment earnings from endowments that are restricted in use by the donor. This includes the Conservation Action Fund.

** Endowments and Permanent Funds

| | | |
|---|-----------|------------------|
| Martin Miller Fund*** | \$ | 527,618 |
| Bob and Eleanor Grant Education Fund | | 36,564 |
| Hazel Wolf Kids For The Environment Fund | | 304,930 |
| Della Patch Education Fund | | 200,515 |
| Legal Fund | | 16,000 |
| Total Endowments and Permanent Funds | \$ | 1,085,627 |

***The Martin Miller restricted fund and the investment income derived from it are not available for use by Seattle Audubon for its programs.

Thank You, Donors!

Seattle Audubon gives special thanks to the following individuals, foundations, and businesses that contributed \$100 or more between November 1, 2002 and October 31, 2003.

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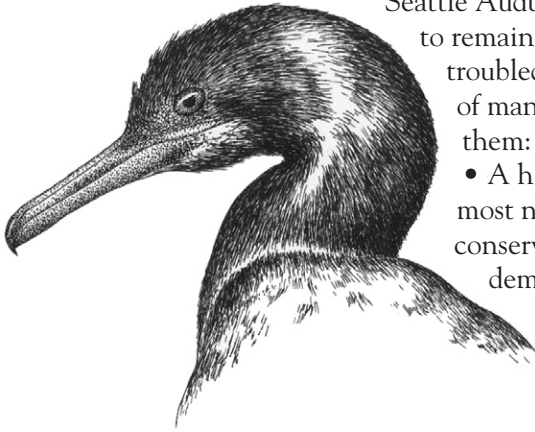
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Viki M. Servis
Toni and Gwen Sobieralski*
Susan Thompson and John Rehr

*Made new arrangement, added to existing arrangement, or notified Seattle Audubon of bequest intention in 2002-2003

Seattle Audubon's Highlights and Achievements in 2003

by Chris Peterson, Executive Director and Dan Draais, Associate Director



Seattle Audubon is able to remain strong during troubled times because of many things, among them:

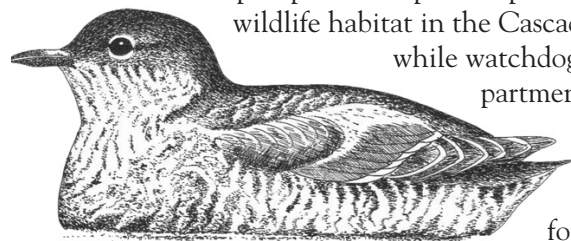
- A history of almost nine decades of conservation activity, demonstrating our determination, commitment, and staying power;
- An extraordinary volunteers corps, remarkable both for the talents and the passion of the people who give so freely;
- The Audubon name, which people (rightly) associate with good science, dedication to birds, and effective advocacy; and
- A commitment to stretch each dollar to achieve our mission.

Thank you to all of you who made these activities possible.

Habitat Conservation and Advocacy

Our conservation programs continued to protect birds and their habitats in 2003.

- We successfully intervened in lawsuits to protect the critical habitat for three birds at risk in our region—the Snowy Plover, the Spotted Owl, and the Marbled Murrelet.
- We also continued to work closely with our partners in the Cascade Conservation Partnership to protect important privately owned wildlife habitat in the Cascades, even



while watchdogging the Department of Natural Resources on its proposed 10-year plan for logging state lands.

- The Shade Coffee Campaign gained visibility in the Northwest and beyond, helping to pro-

tect habitat for neotropical migratory songbirds, by encouraging the purchase of bird-friendly coffee.

- We kept up our work on urban habitat issues as well, publishing the inspirational *Gardening for Life* book, advocating for a reasonable balance of uses at Magnuson Park, assisting Herons Forever in their work to protect the heronry at the Black River Riparian Forest, fighting successfully for important, rare, old second-growth forest at Westcrest Park in Southwest Seattle, and on and on.

Our efforts led the City of Seattle to select the Great Blue Heron as the official city bird. This was not only fun, but it engaged many people in thinking about birds as part of their lives, and raised public awareness of this stately bird.

Three cheers for the first-ever Master Advocate for the Environment program! Twenty-five passionate environmentalists with relatively little experience as activists learned from Auduboners and other experts about identifying a message, working with volunteers, working with the media, effective lobbying, fundraising, and other critical skills. Required “homework” included meeting with elected officials, having letters to the editor published, and similar practical skills. The Bullitt Foundation gave this program critical support.

Education and Enjoyment

Auduboners young and old had a ball participating in Birdathon 2003. Participation nearly doubled over last year, meaning (1) folks saw some terrific birds, and (2) they raised a record amount for Seattle Audubon.

The Finding Urban Nature (FUN) program continued for its 14th year. Combined with Bee-4-FUN and FUN Explorers, 200-plus Seattle Audubon volunteers worked with some 2000 grade-school students in Seattle Public Schools. FUN Explorers from the African-American Academy again celebrated John James Audubon’s birthday with a nature walk and a birthday cake at the Arboretum. Funds from the Hazel Wood Endowment allowed many of these children to stretch their learning still more with a trip to an out-of-town environmental learning center.

Working in Nature, Giving Service (WINGS), Seattle Audubon’s middle-school program, allowed kids at a number of community centers and public schools to learn more about the environment and the ways they can affect the environment.

High school students from all over King County (and beyond) developed skills as budding naturalists and ornithologists, capping their year with a birding-packed trip to Southern California, where they identified more than 200 species. As in the past, BirdWatch students also worked hard at monitoring, banding, and other community-oriented activities. In fact, the Seattle Parks Department hired several of them to work as naturalists at community centers around town.

Nature Camp enjoyed its 21st season of engaging campers. A whirlwind of exciting activities heightened their understanding of the natural world while being lots of fun. And for the first time, all Teen Trekker slots filled up with middle-schoolers eager to explore the North Cascades or Olympic Mountains.

Supporting many of these activities were volunteers. This year's new volunteers enjoyed an improved orientation and enhanced materials. And a program of seasonal classes aimed at helping Nature Shop volunteers prepare for questions from the public is now under way. More seasoned volunteers enjoyed a series of in-depth leadership-skills training sessions, and a new focus on developing their talents and responsibilities as leaders.

Speaking of classes, Seattle Audubon offered a record number of top-notch classes (and series of classes) this year—FORTY! To attract a broader range of students, we are beginning to offer some classes in other neighborhoods, and to orient some to families and to novice birders.

Seattle Audubon welcomed its 6th class of Master Birders, who started their rigorous program in January. This year saw more applicants than ever before, and the 26 students participating in the program are volunteering extensively throughout Seattle Audubon.

Members again enjoyed an abundance of field trip offerings. A cadre of passionate and knowledgeable leaders leads two or three trips each week throughout the year to all kinds of birding sites—from around the corner (Montlake Fill) to across the border (Iona Island, BC), and from Ocean Shores to Green Lake.

Reaching Out

The Nature Shop—where the profits are for the birds—had another amazing year in which it combined serving customers (more than 8000!) with informing the public and welcoming people to Seattle Audubon. Not only did we find more books and merchandise to satisfy members' needs, but we also launched a computerized cash register system that will speed up checkouts and increase the shop's efficiency. The shop also represented Seattle Audubon at number of special events—native plant sales, the Northwest Flower and Garden Show, Bookfest, and much more.

Our many new members received an opportunity to take New Member Bird Walks at four new locations. Our long-time members enjoyed a gathering of "Rare Birds," an occasion to get together and catch up, and enjoy some of Bob and Elsie Boggs' wonderful slides from two lifetimes of birding around North America.

The Neighborhood Bird Project continued monitoring the presence and distribution of birds in parks around the city. Another citizen science project ramping up to new levels is a bird-banding program: volunteers band every weekend, with data supplied to the Institute for Bird Populations.

As some 5,500 *Earthcare Northwest* newsletter readers know, 2003 also saw Seattle Audubon take a long hard look at its effectiveness. Many, many volunteers and members helped in this process. The result: revised vision and mission statements that better reflect Seattle Audubon's time-honored and strongly felt values; a strategic plan that should make our work more effective and sustainable; and a renewed emphasis on communication with our members and the public.

Intrepid Seattle Auduboners looked for birds. The 75th Christmas bird count took place at the end of 2002, with chilly, enthusiastic spotters identifying 117 species, and more than 59,000 individuals.

